

Scoring of the Business Plan RFPs

	Firm #1 Multilink Consulting						Firm #2 BDO						Firm #3 MPM & Hodgson & Assoc.					
Board Members	1	2	3	4	5	Avg. Mark	1	2	3	4	5	Avg. Mark	1	2	3	4	5	Avg. Mark
Experience of Firm (15 Points)	10	4	10	5	3	6.4	15	5	10	15	3	9.6	15	15	15	10	15	14
Experience of Key Team Members (25 Points)	20	5	18	15	2	12	25	5	20	20	4	14.8	23	25	25	25	25	24.6
Approach and Methodology (30 Points)	25	5	26	15	5	15.2	30	5	26	30	5	19.2	25	30	25	20	30	26
Understanding of Requirement (5 Points)	5	2	5	5	0	3.4	5	2	5	5	0	3.4	5	5	5	5	5	5
Schedule (5 Points)	5	2	5	3	1	3.2	5	2	5	5	1	3.6	5	5	5	5	5	5
Financial Proposal (20 Points)	20	20	20	20	20	20	19.51	19.51	19.51	19.51	19.51	19.51	11.35	11.35	11.35	11.35	11.35	11.35
Total Points	85	38	84	63	31	60.2	99.51	38.51	85.51	94.51	32.51	70.11	84.35	91.35	86.35	76.35	91.35	85.95
Overall Rank	3						2						1					